Jonell Systems
Parker Hannifin Corporation
Industrial Process Filtration (IPF) Division

Date: November 18, 2026

Subject: 2027 Jonell Brand Aftermarket Price List Adjustments

Dear Valued Business Partner,

We are committed to providing high-quality filtration solutions, reliable supply, and responsive service that support your operations every day.

As we prepare for 2027, we continue to experience increases in the costs required to manufacture and deliver our products, including raw materials, labor, transportation, energy, and other operating expenses. Throughout the year, we have worked to offset these impacts through continuous improvement initiatives, productivity gains, and disciplined cost management. However, a portion of these increasing costs can no longer be fully absorbed.

Accordingly, we are providing advance notice of pricing adjustments to the Jonell brand as part of our 2027 pricing program effective January 1, 2027. These changes are necessary to help offset rising costs while ensuring we continue to provide the quality products, reliable supply, and service our you expect.

Orders received before January 1, 2027, will retain current 2026 pricing. Orders received on or after the effective date of January 1, 2027, will be invoiced at the new price. To ensure equitable treatment across our customer base and maintain reliable supply for all customers, we will not be able to accommodate unusual pre-buy activity ahead of the implementation of these changes. Orders that significantly exceed historical purchasing patterns may be subject to review or adjustment.

The following price adjustments will apply:

- **Filter Cartridges: 4.5% increase**
- **Spare Parts & Gaskets: 10% increase**

We value our partnership and appreciate the trust you place in us. These adjustments will allow us to continue investing in our products, people, quality, and service. We look forward to supporting your success in 2027 and beyond.